

Shaw

Shaw Industries, Inc.

P. O. Box 429

Cartersville, GA 30120

703-382-5200

July 27, 1995

Mr. Jim Hall
Techmaster, Inc.
105 Liberty Street
Walled Lake, MI 48390

Dear Jim:

After seeing the Techmaster unit in one of our Dalton plants in the early eighties, we bought the first two of the eventual eight units. These were 48 inch models but without the Seasonmaster feature. Techmaster is our make-up air unit of choice. We have not bought a gas-fired make-up air unit since buying the first Techmaster.

I am pleased to say that we still run all eight units, some of which are now 12 years old. We have two with Seasonmaster and we use these year round. In two plants, these are the main source for make-up air. The fabric duct is so versatile that if we need to reroute it we simply "bend it" to the direction we want it to go.

To customers who ask about maintenance, I say that if any product were more maintenance free it would have to have no moving parts. Most of these units have operated for over ten years and typically run for four or five years without even a belt breaking. The bearings must be good also, because I know of no bearing changes to any unit.

We always receive prompt response whether a quote, delivery or advice. I have recommended Techmaster to other Shaw plants and to other industries. Keep making them this way.

Yours Truly,



Larry Milam
Manager of Engineering
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